

Daniil Svetlov

Technical Product Manager, 7+ years experience

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Summary

Technical Product Manager and hands-on software developer with 7 years of experience, covering the full product lifecycle from discovery and requirements to architecture, delivery, and support. Focused on process automation and transparency using MCP, n8n, and AI. Strong technical background in CI/CD, APIs, ETL pipelines, and analytics. Data-driven in prioritization and execution.

Experience

Technical Product Manager at Coreblocks: 09/2022 - 12/2025 (3.3 years)

Fintech, Data, B2B/B2C SaaS consulting

- Owned the full product lifecycle (0-to-1) for 8 international projects (USA, UAE, Korea), achieving a 99.4% On-time Delivery rate and an 4.8/5 Customer Satisfaction Score (CSAT)
- Accelerated the discovery to backlog cycle by 35% and increased analytics throughput by 12% by implementing AI-driven automation MCP for user feedback analysis and backlog prioritization
- Increased delivery speed by 15% by implementing automated Technical Debt Ratio (TDR) monitoring, keeping TDR below 8%
- Scaled company to 45 employees by new market niches research (ex. UE5 Gamedev - ROI in 3 month)

Technical Product Manager at RocknBlock: 10/2020 - 09/2022 (2 years)

Fintech and Infrastructure solutions outsourcing

- Generated 150k+ USD in initial Annual Recurring Revenue (ARR) by owned the launch of a real-time financial market data unit, acquiring 3 Enterprise clients in Q1
- Slashed scope creep by 50% by translating business objectives into Product Requirement Documents (PRD) and aligning engineering roadmaps with North Star metrics
- Decreased support ticket volume by 63% and reduced Mean Time to Repair (MTTR) by 40% by deploying p95/p99 latency monitoring Grafana
- Improved Time-to-Market (TTM) by developing a Django CLI framework, reducing Time to First Commit (TTFC) from 1 day to 5 minutes for new product launches

Software Engineer at DLTC SPSU: 01/2019 - 10/2020 (1.8 year)

Internet of things (IoT) and distributed systems research hub

- Engineered a decentralized Internet of things (IoT) protocol
- Managed technical requirements gathering (BRD/PRD), API design and release management within an Agile/Scrum framework, translating research goals into backlog and technical roadmap
- Reduced system downtime by 30% and eliminated 100% of manual configuration errors by automating infrastructure setup for 15 minute zero touch deployments (Ansible, Kubernetes)
- Reduced cloud costs by 14.3% by optimizing infrastructure and improving CI/CD workflow

Education

Master in Information Technology and Informatics, Saint-Petersburg State University, 2019-2021

Bachelor in Applied Mathematics and Computer Science, Saint-Petersburg State University, 2015-2019

Skills

- Product Management: Product Strategy, Product Roadmap, Backlog Prioritization, Market and User Research, Unit Economics and ROI Analysis, KPI, Stakeholder Management, Go-to-Market Strategy, Product Analytics
- Technical Product Management: System Architecture Design, Technical Requirements Gathering (BRD/PRD), API Design, ETL/ELT Pipeline, High-load, Scalability and Performance Planning, Microservices Architecture, Technical Debt Management
- Technical skills: Python, Django, PostgreSQL, Redis, Docker, Kubernetes (K8s), Grafana, Prometheus, AWS (EC2, S3, RDS), Git, RESTful API, CI/CD, Ansible
- Tools and frameworks: Jira, Figma, n8n (Workflow Automation), Model Context Protocol (MCP), Agile, Scrum

Certificates

- [Building with the Claude API](#), Anthropic 2026
- [Model Context Protocol: Advanced Topics](#), Anthropic 2026
- [AI Fluency Framework & Foundations](#), Anthropic 2026
- [AI for Product Management](#), Pendo.io 2026
- [Product Prioritization Certification \(PPC\)](#), Product School 2026

Languages

- English (Fluent)
- Russian (Native)
- German (Basic, actively improving to B1 Q3 2026)