

# Svetlov Daniil

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*Product Manager*

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## Summary

Product owner | Product manager | Product analyst | Backend developer

5+ years of experience in project management, product ownership, and backend development. Combines technical expertise with strong leadership in stakeholder management, communication skills, budgeting and cross-functional collaboration.

## Experience

**Product Owner & Team Lead** (*coreblocks.io, Sep 2022 – May 2025*)

- Executive leadership in company with 40+ employees across multiple product lines
- Product strategy and launch of NFT marketplace dotcore.io achieving 10k+ users in first month
- End-to-end project management for international B2B and B2C digital products
- Cost optimization initiatives reducing operational expenses by 15% and streaming costs by 95%
- Team scaling and cross-functional collaboration across development, design, and marketing teams

**Backend Developer & Project Lead** (*LLC Manzoni, Oct 2020 – Sep 2022*)

- From mid-level to senior developer and project lead in 2 years
- Team mentoring and onboarding of 20+ new employees across technical and product roles
- Project architecture and strategic planning for DeFi and digital product initiatives
- Cross-functional collaboration with product, design and business stakeholders

**Software Developer & Researcher** (*DLTC SPSU, Jul 2019 – Jan 2020*)

- Merged IoT with blockchain technology

## Skills

**Product Management:** Product Strategy, Roadmapping, User Research, Market Analysis, Go-to-Market, Product Analytics

**Project Leadership:** Team Leadership, Agile/Scrum/Kanban, Stakeholder Management, Risk Management, Budget Planning

**Analytics and Tools:** Data Analysis, Jira, Confluence, Figma, Google Analytics, A/B Testing

**Technical:** Python, Django REST Framework (DRF), Dramatiq, Celery, Django

**Database:** Redis, PostgreSQL

**DevOps:** Grafana, Nginx, Ansible, Prometheus, Kubernetes (k8s), Docker, AWS

**Source Control:** Git, CI/CD (Github Actions)

## **Education**

**Master's in Information Technology and Informatics**

Saint-Petersburg State University – (Sep 2019 - Jul 2021)

**Bachelor's in Applied Mathematics and Computer Science**

Saint-Petersburg State University – (Sep 2015 - Jul 2019)

## **Languages**

- English
- Russian